



## KAZ and EMC Corporation

Partners in providing world leading managed information and storage solutions.



KAZ has combined its managed services expertise with EMC's world class information management products and services to offer some of the most comprehensive, cost-effective and scalable information management solutions in Australia. Together, our services enable organisations to manage, share, store and protect their information assets more economically and efficiently.

Information is growing dramatically. As the explosion of information continues, archive and backup requirements are also expanding exponentially. To compound the problem, the majority of this information is unstructured so it is not easily stored.

As a result, information management for many organisations is spiralling out of control with performance and availability declining rapidly.

To solve these serious issues, KAZ and EMC have joined forces to provide comprehensive Information Lifecycle Management (ILM) strategies and solutions. ILM provides different levels of accessibility and protection for information based on its changing importance to the organisation over time.

By recognising that information cannot be treated equally anymore due to cost and capacity limitations, our ILM solutions ensure rapid access to critical information while optimising storage of lower value information. ILM can therefore allow organisations to extract maximum value from information at every point in its lifecycle.

### Key Benefits

- Simplify and automate information management and storage
- Lower total cost of ownership
- Maximise information access
- Improve business continuity efforts
- Improve use of infrastructure
- Increase revenue opportunities

KAZ specifically chose to partner with EMC because they offer an extensive portfolio of products and services that assist clients to manage information more effectively.

EMC offers a comprehensive range of products for storage resource management, local and remote replication, backup and recovery and mobility and information management. EMC also invests significant resources in developing innovative information management software.

Through the partnership, KAZ can offer clients leading solutions designed to address critical information management challenges. We can also provide timely access to new EMC technologies.

Together, KAZ and EMC enable clients to access, manage, store and protect their information assets more intelligently and effectively for a lower total cost of ownership. We also assist organisations meet regulatory compliance standards.

Our capabilities are enhanced by KAZ's parent company, Telstra, which provides secure, carrier grade networks on a national and international scale along with unrivalled connectivity options.

Our information management services include:

#### **Backup and Restore**

Creates an accurate and complete copy of your information at a secure site more than 20km from the primary data centre. A professionally managed, remote backup and recovery service, back ups occur automatically over Telstra's network. A range of backup options for common databases and email platforms are available with scheduling flexibility.

#### **PC Backup**

Delivers convenient, affordable and automatic over-the-network backup of data including email for mobile and desktop PCs. PC Backup also offers fast, individual data restoration. This is a vital addition to traditional backup services since up to 60% of corporate information now resides on PCs.

#### **Managed Storage on Demand**

Provides a range of storage area network and network attached storage solutions on a utility-based pricing model. Clients can access a variety of performance and redundancy options and only pay for the storage volume they use after the initial minimum storage cost. The service can be used for primary data storage, as short-term storage to develop and test new applications, or as a backup area to support a business continuity plan.

#### **Archiving**

Clients can reduce backup times and costs by archiving unchanged digital assets such as email, images or design documents into self-managing, self-healing and self-configuring archive storage infrastructure in secure data centres.

#### **Disaster Recovery**

Manages the resumption of voice and data infrastructure services during any event affecting normal business operations. The service can also be used for planned outages and can therefore be an option for meeting day-to-day business requirements.

#### **EMC**

EMC Corporation is the world leader in products, services and solutions for information storage and management for every major computing platform. Through their solutions, EMC serves as caretaker for more than two-thirds of the world's most essential information. Customers include the world's largest banks, manufacturers, telecommunications providers, airlines, transportation companies, internet providers, retailers and government agencies.

#### **KAZ**

KAZ is the leading provider of managed services in Australia. Our 20-year record of client satisfaction is due to wide experience, proven methodologies and the Information Technology Infrastructure Library (ITIL) framework for service quality and continuous improvement. In addition, we operate with rigorous service level agreements that enable us to provide high levels of supervision, proactive management and rapid response to incidents.

For more information:

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